

Rank	Company	Headquarters	Rank	Company	Headquarters
1	Marsh & McLennan Co. Inc.	New York, NY	51	INSURICA Insurance Management Network	Oklahoma City, OK
2	Aon Corp.	Chicago, IL	52	William Gallagher Associates Inc.	Boston, MA
3	Willis Group Holdings Ltd.	London, UK	53	McQueary Henry Bowles Troy L.L.P.	Dallas, TX
4	Wells Fargo Insurance Services	Chicago, IL	54	Propel Insurance	Tacoma, WA
5	Arthur J. Gallagher & Co.	Itasca, IL	55	InterWest Insurance Services Inc.	Sacramento, CA
6	BB&T Insurance Services Inc.	Raleigh, NC	56	Riggs, Counselman, Michaels & Downes Inc.	Baltimore, MD
7	Brown & Brown Inc.	Daytona Beach, FL	57	Lawley Service Inc.	Buffalo, NY
8	USI Holdings Corp.	Briarcliff Manor, NY	58	Assurance Agency Ltd.	Chicago, IL
9	Lockton Cos. L.L.C.	Kansas City, MO	59	Oswald Cos. & Affiliates	Cleveland, OH
10	Hub International Ltd.	Chicago, IL	60	Rose & Kiernan Inc.	East Greenbush, NY
11	Alliant Insurance Services Inc.	Newport Beach, CA	61	Andreini & Co.	San Mateo, CA
12	Leavitt Group	Cedar City, UT	62	Guaranty Insurance Services Inc.	Austin, TX
13	CBIZ Benefits & Insurance Services Inc.	Cleveland, OH	63	Old National Insurance	Indianapolis, IN
14	Jardine Lloyd Thompson Group P.L.C.	London, UK	64	Bowen, Miclette & Briff Inc.	Houston, TX
15	Frank Crystal & Co. Inc.	New York, NY	65	Graham Co.	Philadelphia, PA
16	Hays Group Inc.	Short Hills, NJ	66	Kinloch Holdings Inc.	New York, NY
17	Bollinger Inc.	Southfield, MI	67	Van Gilder Insurance Corp.	Denver, CO
18	J. Smith Lanier & Co.	West Point, GA	68	Loomis Co.	Reading, PA
19	Regions Insurance Group Inc.	Memphis, TN	69	Moreton & Co.	Salt Lake City, UT
20	John L. Wortham & Son L.P.	Houston, TX	70	Parker, Smith & Feek Inc.	Bellevue, WA
21	Beecher Carlson Holdings Inc.	Atlanta, GA	71	Frost Insurance Agency Inc.	Dallas, TX
22	Holmes Murphy & Associates Inc.	West Des Moines, IA	72	Payne Financial Group Inc.	Missoula, MT
23	Mesirow Insurance Services Inc.	Chicago, IL	73	Sterling & Sterling Inc.	Woodbury, NY
24	Hylant Group Inc.	Toledo, OH	74	Starkweather & Shepley Inc.	Providence, RI
25	Bancorp South Insurance Services Inc.	Tupelo, MS	75	SullivanCurtisMonroe Ins. Services L.L.C.	Irvine, CA
26	Neace Lukens Holding Co.	Louisville, KY	76	Dawson Cos.	Cleveland, OH
27	IMA Financial Group Inc.	Wichita, KS	77	Scott Insurance	Lynchburg, VA
28	Insurance Office of America Inc.	Longwood, FL	78	SilverStone Group Inc.	Omaha, NE
29	Barney & Barney L.L.C.	San Diego, CA	79	Fringe Benefits Management Co.	Tallahassee, FL
30	Trion Group Inc.	King of Prussia, PA	80	M3 Insurance Solutions Inc.	Madison, WI
31	Heffernan Group	Walnut Creek, CA	81	Roger Bouchard Insurance Inc.	Clearwater, FL
32	Conner Strong Cos. Inc.	Marlton, NJ	82	Risk Strategies Co.	Boston, MA
33	T & H Group Inc.	New York, NY	83	Lovitt & Touche Inc.	Tucson, AZ
34	Huntington Insurance Inc.	Bowling Green, OH	84	Cobbs, Allen & Hall Inc.	Birmingham, AL
35	Ascension Insurance Inc.	Kansas City, MO	85	Robertson Ryan & Associates Inc.	Milwaukee, WI
36	Eastern Insurance Group L.L.C.	Wilkes-Barre, PA	86	Haylor, Freyer & Coon Inc.	Syracuse, NY
37	Woodruff-Sawyer & Co.	San Francisco, CA	87	PSA Financial Center & Affiliates	Hunt Valley, MD
38	Cottingham & Butler Inc.	Dubuque, IA	88	Seitlin	Fort Lauderdale, FL
39	Integro USA Inc.	New York, NY	89	RJF Agencies Inc.	Minneapolis, MN
40	Capacity Group Cos.	Mahwah, NJ	90	R.C. Knox & Co. Inc.	Hartford, CT
41	TD Insurance Inc.	South Portland, ME	91	Precept Group	Irvine, CA
42	Higginbotham Associates	Forth Worth, TX	92	Daniel & Henry Co.	St. Louis, MO
43	Frenkel & Co. Inc.	New York, NY	93	Bankers Insurance L.L.C.	Richmond, VA
44	Associated Financial Group L.L.C.	Minnetonka, MN	<b>94</b>	<b>Momentous Insurance Brokerage Inc.</b>	<b>Van Nuys, CA</b>
45	Western States Insurance	Missoula, MT	95	Brower Insurance Agency L.L.C.	Springfield, OH
46	BBVA Compass Insurance Agency Inc.	Houston, TX	96	Schiff, Kreidler-Shell Inc.	Cincinnati, OH
47	Horton Group Inc.	Chicago, IL	97	Bolton & Co. Insurance Brokers	Pasadena, CA
48	Edgewood Partners Insurance Center	San Mateo, CA	98	Sitzmann Morris & Lavis Inc.	Oakland, CA
49	Mahoney Group	Phoenix, AZ	99	Cook, Hall & Hyde Inc.	East Hampton, NY
50	First Niagara Risk Management Inc.	Lockport, NY	100	AH&T Insurance	Washington D.C.

Source: Business Insurance Survey \*Companies that derive less than 50% of revenues from commercial retail brokerage or employee benefits are not ranked.